

1	CONTRACTING ENTITY		
1.1	Official name:	Athens International Airport S.A.	
1.2	Postal address:	Administration Building (17)/ Procurement Department 190 19 Spata Greece	
1.3	Contact point:	Mr. S. Lountzis	Telephone: +30 210 35 36 490 E-mail: Tenders@aia.gr
1.4	General internet address:	http://www.aia.gr/company-and-business/business/current-tenders/	
2	OBJECT OF THE CONTRACT		
2.1	Title:	PRC 11970-Airport Rescue Fire Fighting Services (ARFFS) Fleet / Purchase of two (2) swap body trucks	
2.2	Type of contract:	Supply and Technical Support	
2.3	Description:	<p>Athens International Airport S.A. (hereinafter called "AIA") in compliance with the Airport Development Agreement as ratified by Law 2338/1995 (Government Gazette A'202/14.09.95), as amended and ratified by virtue of Law 4594/2019 (Government Gazette A'29/19.02.19) and Law 5080/2024 (Government Gazette A' 4/ 16.01.2024), is inviting companies or groups of economic operators to tender for the Works in title at Athens International Airport "Eleftherios Venizelos".</p> <p>AIA's Tender objective is the purchase of two (2) newly built and low emission technology Swap Body trucks, to improve the firefighting response mechanism and maximize efficiency of operations along with, the provision of the testing and commissioning of the vehicles, the training of AIA's technician staff and Fire Brigade Operators and the provision of preventive maintenance and technical support services.</p> <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>	
2.4	Information about options:	Not Applicable	
2.5	Duration of the contract:	Estimated award: July 2025 More details will be included in the Tender Documents which will be dispatched to the interested applicants.	
2.6	Renewals:	Not Applicable	
2.7	Estimated contract value:	€ 1 million	
3	LEGAL, ECONOMIC AND FINANCING INFORMATION		

3.1	Deposits and guarantees:	<p>Applicants will be asked to submit, with their proposals, a Participation Bond, to be returned in accordance with the terms and conditions of the Tender Documents.</p> <p>The awarded contractor will be required to submit a Performance Bond, upon signing of the contract.</p> <p>Details and prerequisites are provided in the Tender Documents.</p>
3.2	Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them:	As detailed in the Tender Documents.
3.3	Legal form to be taken by the group of economic operators to whom the contract is to be awarded:	<p>In case applicants form and participate in the Tender as a group of economic operators, they may be requested to either execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability.</p> <p>More details are included in the Tender Documents.</p>
3.4	Other particular conditions:	None
4	CONDITIONS FOR PARTICIPATION	
4.1	Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:	As detailed in the Tender Documents.
4.2	Economic and financial ability:	<p>Applicants will be asked to prove:</p> <ul style="list-style-type: none"> I. Tenderers' financial ability in relation to the Project's anticipated outflow estimated for 2024 at €1 mio as proved by the last fiscal year's (2023) audited Financial Statements, i.e., Balance Sheet, Income Statement, Cashflow Statement, the notes of the financial statements and the chartered auditor's report. II. Tenderers' financial standing as derived from the submitted audited Financial Statements (i.e. Balance Sheet, Income Statement, Cashflow Statement) the notes of the financial statements and the chartered auditor's report, for each of the previous three (3) fiscal years i.e., 2021, 2022,2023; The financial standing should be accompanied with a bank reference in the form of letter. <p>More details are included in the Tender Documents.</p> <p>AIA reserves the right to request and receive, by lawfully operating specialized service providers, correct and up-to-date information about the credit and generally financial situation of the respective tenderers, both at pre and post contractual phases, in its legitimate interest to ensure commercial loyalty, reliability and security of transactions. Tenderers are hereby informed that the processing of any personal data, is subject to the provisions of personal data protection legislation in force. Further information may be obtained under the link: https://www.aia.gr/company-and-business/business/privacy-notice-business-partners , being an integral</p>

		part of the present document.
4.3	Technical Ability to Execute the Project:	<p>The Tenderers must provide evidence for the requested vehicles proof of supply and maintenance within the last eight (8) years.</p> <p>The aforementioned experience for the supply and maintenance must be evidenced by a client's written confirmation (attestation) on the timely supply, successful commissioning, and efficient aftersales support of the requested vehicles.</p>
4.4	Quality / Environmental Certifications	<p>a. Quality Management certificate (9001:2015).</p> <p>b. Environmental Management System (EMS) Certification as per 14001:2015 and/or verification as per EMAS 1221/2009 (provided by the vehicle manufacturer).</p>
4.5	Prerequisite Technical Requirements	The tenderers must complete the Compliance tables requested and attach any documentation (datasheet etc.) required to prove the response validity.
4.6	Availability of Spare Parts	Commitment to spare parts availability for a minimum period of ten (10) years. The Tenderers shall submit relevant statement from vehicle manufacturers.
4.7	Information for evaluating if the requirements are met:	<p>Applicants will be assessed and pre-selected on the basis of equal opportunities. Their economic and financial ability under 4.2, their technical ability under 4.3, their certifications under 4.4 their compliance with Scope prerequisite requirements under 4.5 and their availability of spare parts under 4.6, will be assessed on a go/ no-go basis.</p> <p>More details are included in the Tender Documents.</p>
4.8	Execution of the works is reserved to a particular profession:	Not Applicable
4.9	Legal persons should indicate the names and professional qualifications of the staff responsible for the execution of the works:	Yes
5	PROCEDURE	
5.1	Type of procedure:	Open
5.2	Award criteria:	The most economically advantageous tender in terms of the criteria stated below.
		<p>Criteria for Technical Evaluation (Reaching the 70% threshold, is prerequisite for qualifying to the financial evaluation.)</p>
		WEIGHT

		B.1 Alignment with AIA’s requested operational and technical specifications. <ul style="list-style-type: none">Rating of the proposal regarding fitting/conformance with Airport’s operational and technical specifications (besides the ones mentioned in A4) as depicted in Technical Description of the respective vehicles.Alignment of the delivery time-plan for the respective vehicles, with the time limits set in the Technical Description requirements.		25%
		B.2 Maintenance and Technical Support <ul style="list-style-type: none">Submission of a comprehensive Technical Support scheme which will include:<ul style="list-style-type: none">I. Maintenance Plan (activities & frequencies) per year and per vehicle,II. spare parts and consumables list on average annual use,III. complete Training Plan for Airport’s Fire Fighting Brigade staff and Airport’s Technical staff for routine preventive maintenance and Level 1 & 2 corrective maintenance technical support.Commitment to response times on reported faults, as per Technical Description requirements, for vehicles Level 2 and Level 3 (corrective maintenance technical support).		15%
		The Financial Evaluation shall be based on the following Criteria.		
		Financial Award Criteria		WEIGHT
		Suggested financial evaluation of the technically accepted proposals will be based on the following: <ul style="list-style-type: none">Total fee (based on Present Value) for the purchase of the requested vehicles including two (2) years preventive maintenance routines, with weighting factor 50%.Discount on the yearly official price list of spare parts with weighting factor 10%.		60%
5.3	Information about electronic auction:	Not Applicable		
5.4	Time limit for requesting Tender Documents	Not Applicable		
5.5	Time limit for receipt of tender proposals:	14/07/2025	13:00	
5.6	Language(s) in which tenders or requests to participate may be drawn up:	a) All documents submitted in this Tender are to be in the English language; b) In case for applicants which their corporations are established or operating in Greece, copies of certificates and documents issued by judicial,		

		administrative or competent authorities in Greece together with the Board of Directors decisions and audited financial statements may be submitted only in the Greek language; c) In case applicants are not established in Greece, copies of certificates and documents issued by competent, administrative or judicial authorities, in accordance with the laws of the applicants' country, shall be submitted together with an official translation in the English language.																						
5.8	Minimum time frame for tenderer's offer validity:	6 months																						
6	COMPLEMENTARY INFORMATION																							
6.1	This is a recurrent procurement:	No																						
6.2	Additional information:	<p>All parties interested in receiving the relevant Tender Documents are invited to participate in the following process: Applicants are requested to submit a written application by email to Tenders@aia.gr. The written application should bear the project title "Airport Rescue Fire Fighting Services (ARFFS) Fleet / Purchase of two (2) swap body trucks" and the indication 'Application'</p> <p>In this application the following table must be provided filled-out:</p> <table><tr><th colspan="2">DETAILS OF APPLICANT AND CONTACT PERSON</th></tr><tr><td>Tender title</td><td></td></tr><tr><td>Company or consortium/joint venture name</td><td></td></tr><tr><td>Company Address</td><td></td></tr><tr><td>Title (Mr/Ms)</td><td></td></tr><tr><td>Contact person Name</td><td></td></tr><tr><td>Contact person Surname</td><td></td></tr><tr><td>Corporate title</td><td></td></tr><tr><td>Phone</td><td></td></tr><tr><td>Mobile</td><td></td></tr><tr><td>Email</td><td></td></tr></table> <p>Following the submission of their written application, applicants will receive the access details to the Tender Documents by email in order for them to prepare and submit their Proposals within the time schedule stated under Section 5.5 of this Contract Notice.</p> <p>For requirements relating to the economic and financial capacity and/or the technical and/or the professional abilities of the applicant, the latter may where appropriate rely on the capacity of other entities in accordance with the details set in the Tender Documents.</p> <p>The contract will be subject to Greek law.</p> <p>AIA reserves the right not to proceed with the contract at any stage of the tender process and applicants shall not be entitled to any compensation.</p> <p>More details are provided in the Tender Documents</p>	DETAILS OF APPLICANT AND CONTACT PERSON		Tender title		Company or consortium/joint venture name		Company Address		Title (Mr/Ms)		Contact person Name		Contact person Surname		Corporate title		Phone		Mobile		Email	
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6.3	Procedures for appeal:	Applicants, have the right to file an objection on AIA's award decision. Such objection shall be submitted in writing within ten (10) days from receiving the official announcement of the tender result, addressed to the person named in section 1 above, specifying the legal and factual grounds that justify their objection. The submitted objection will be examined by AIA's Objections Committee.
6.4	Escalation of Disputes:	<p>A. Body responsible for mediation procedures: Athens Mediation and Arbitration Organization («EODID») Nomiki Vivliothiki, Mavromixali street 23 106 71 Athens Greece Telephone: +30 210 3678910 E-mail: info@eodid.org Internet address: http://www.eodid.org</p> <p>B. <u>Exclusive jurisdiction of Athens Courts</u></p>