

**Preliminary Market Consultation for
External Auditor – Aerodrome Compliance Monitoring System**

Athens International Airport S.A. (AIA) intends to conduct a tender related to the engagement of an external auditor to conduct an independent assessment of the Aerodrome's Compliance Monitoring System (ACMS), with a limited secondary focus on the interface and coordination with the Aviation Safety Services Office (ASSO). The audit should verify alignment with applicable EASA regulatory requirements, particularly Regulation (EU) No 139/2014 and associated Acceptable Means of Compliance (AMC) and Guidance Material (GM).

In that respect, and prior to the launching of the said tender, AIA wishes to communicate the main aspects of the tenders to potential market participants having experience in similar projects, for a preliminary market consultation so to receive their comments, remarks, opinions.

Participants wishing to be involved in the consultation process shall express their interest by submitting a written application by email to AIA. The written application should carry the indication **"Preliminary Market Consultation for External Auditor – Aerodrome Compliance Monitoring System"** and should be addressed to Athens International Airport's Procurement Department at the email address procurement@aia.gr.

In this application the following table shall be completed also including a confidentiality statement by the applicant's contact person:

DETAILS OF APPLICANT AND CONTACT PERSON	
Company name	
Company Address	
Title (Mr/Ms)	
Contact person's Name	
Contact person's Surname	
Corporate title	
Phone	
Mobile	
Email	
STATEMENT	
<i>By making this application we acknowledge and accept that the documents that will be provided are commercial and confidential in</i>	

<i>nature and that AIA retains the right to seek damages for their unauthorised disclosure.</i>	
Contact person's Signature	
Company's official stamp	

Following the submission of their written application, applicants will receive details, by email, of how they can obtain the documents from AIA on which they will provide their comments. These documents will be made available in electronic format and applicants are expected to respond accordingly.

Questions or inquiries pertaining to the market consultation documents may be submitted, by the participant's contact person, at email procurement@aia.gr until **30th June 2025**. The questions or inquiries shall explicitly state the project title and must be submitted in an editable word document (.DOC format).

Participants shall provide their input for this market consultation by submitting below listed deliverables, as well as any other information deemed necessary, until **14th July 2025** at email procurement@aia.gr:

- **Company Profile**, including relevant certifications, scope of services, and aviation compliance experience.
- **List of Similar Auditing Projects**, with references to clients, scope of work, and relevance to EASA Regulation (EU) No 139/2014.
- **Description of the Audit Methodology**, outlining the proposed approach, tools used, and any applicable audit frameworks.
- **Proposed Auditors**, highlighting their qualifications, regulatory experience, certifications, and auditing background in the aviation sector.
- **Additional Supporting Documentation** deemed relevant by the participants (e.g., brochures, case studies, or optional visual presentations).

It should be noted that the elaboration of the participants' comments, remarks and opinions in the final scope lies under AIA's sole discretion.

All documents provided by AIA in connection with this market consultation process, including data, information, specifications and the like, and other materials which may be provided by

AIA to the participants and which are not in the public domain at that time, must be retained, in confidence, by the participant and not be disclosed to any third party except with the express prior written authorization of AIA, or unless required to do so by law, or by a competent legal authority having appropriate jurisdiction. The participant by making an application acknowledges and accepts that the documents provided are commercial, confidential in nature and that AIA retains the right to seek damages for their unauthorised disclosure.

Following the submission of comments, remarks and opinions, participants might be asked by AIA to make a presentation to AIA, at a time and date to be arranged by AIA.